

## **Senior Associate – Principal; Energy; 11-28-2012**

### **What we do**

Charles River Associates (CRA) provides business management, economic and financial expertise to major industries, law firms, accounting firms, and governments. We offer business strategy and planning, market and demand forecasting, litigation and regulatory support, policy analysis, and risk management consulting services from offices across North America and Europe.

CRA's Energy practice provides expert economic and business consulting services to a wide range of electricity industry clients. They include:

- Global climate change concerns focused on electricity generation
- The expansion of private equity firms into the energy sector
- A need for significant investments in transmission and generation assets
- Changes in the approach to regulation at national and state levels
- Changes in the pace and direction of electricity industry reform

With years of industry experience and exceptional strength in analytics, our consultants offer management and economic expertise in every phase of the electricity production cycle—from fuel procurement to retail strategy—as well as hands-on experience helping clients manage market power, environmental policy, and regulatory issues.

We are seeking an experienced professional to provide consulting services to clients in the electric power industry, with a focus on analysis of power markets in North America. The ideal candidate will be able to assist clients in assessing commercial opportunities in North American power markets based on rigorous analytics.

### **Responsibilities**

- Coordinate with client personnel to help develop scope of assignment, and assist in business development
- Manage junior staff members to ensure project delivery
- Manage commercial power market analytics, and provide enhancements to analytic process and tools
- Assist with sales and marketing efforts and technology upgrades

### **Qualifications**

- BS/BA in engineering or economics required, advanced degree desirable
- 5+ years of experience, particularly in the Power Generation or Energy fields
- Strong knowledge of North American power industry
- Familiarity with energy and capacity markets and power asset valuation.
- Knowledge of power market fundamentals, gas market basics, and generation and transmission technology
- Familiarity with production cost simulation models and other analytical tools (e.g. databases, spreadsheet models, etc.)
- Ability to prepare and supervise client deliverables
- Works well in a team environment, and willingness to provide mentorship and supervision to junior staff members
- Prior consulting experience desirable
- Occasional travel required

This position will be located in our Boston office.

*CRA is an Equal Opportunity and Affirmative Action Employer (EEO/AAE).*